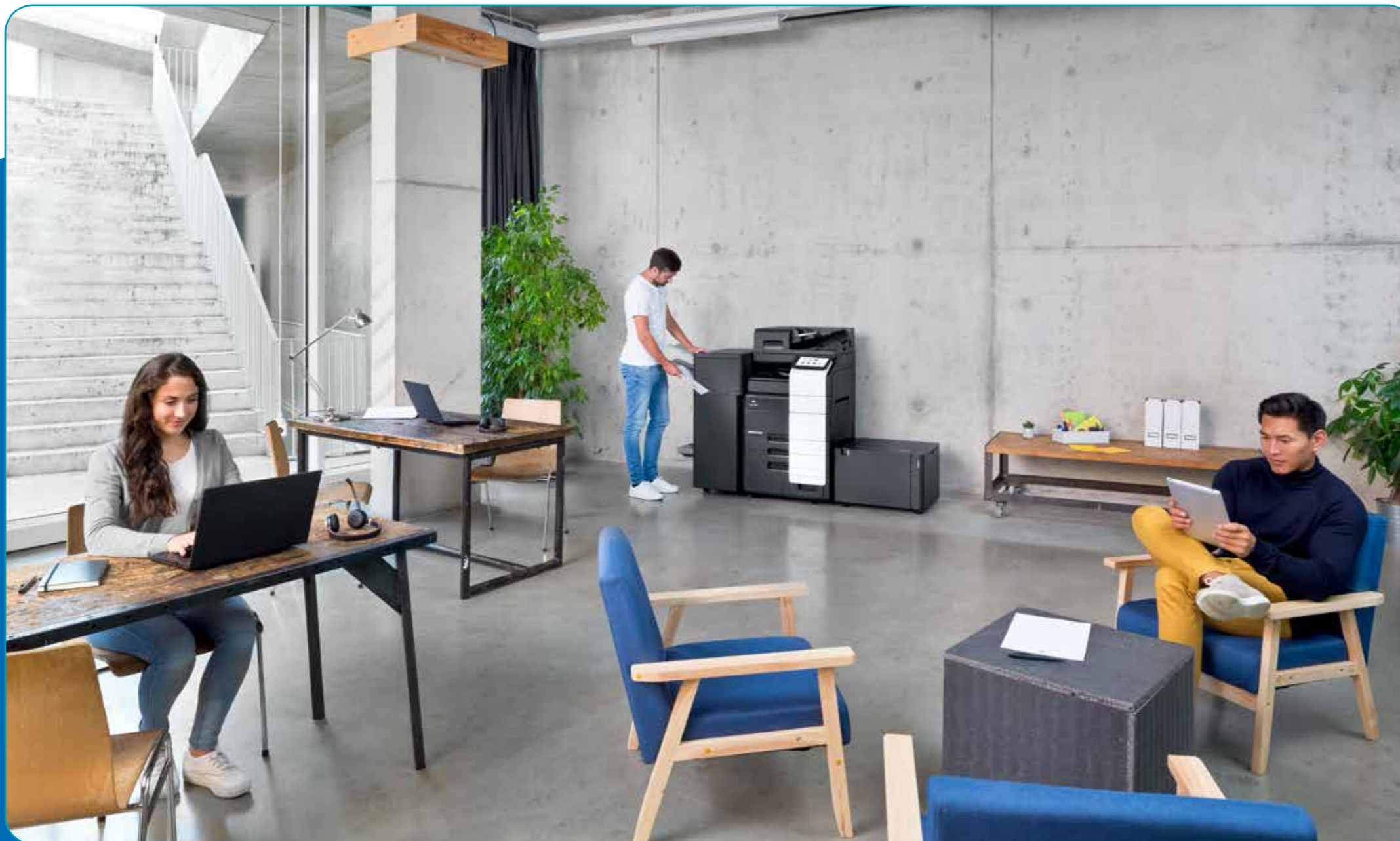




KONICA MINOLTA

MULTI-FUNCTIONAL DEVICES MADE EASY



This document is designed to help you determine which Konica Minolta devices meet your school's requirements.

Procurement from Konica Minolta is quick and easy via a selection of Government Procurement Framework Agreements. But before you're ready to place an order, you obviously need to be clear on what it is you actually need. Read on to find out.

KEY CONSIDERATIONS

When choosing your print solution, you need to be clear on your requirements. Different printers or multi-functional devices (MFDs) do different things and have very different capabilities. Here are the main things you need to bear in mind.

PAPER

Will you only ever print or scan A4 documents or do you need a device that can also process A3? Some devices can only cope with A4. If you need to print on thicker paper, you'll need to check what paperweight or GSM the device can handle – some go up to about 200 GSM, others up to 300 GSM.

DO YOU NEED COLOUR?

You may not need to print or copy in colour. If not, some devices are Mono, or Black & White. These tend to be cheaper so may be more appropriate or you may need one or two colour devices and one Mono.

DO YOU NEED TO SCAN?

If you only need to print, some single function devices are available which do just that. Otherwise you will need an MFD which can print, copy and scan.

DOES SPEED MATTER TO YOU?

Some devices can print more pages per minute (PPM) than others. If you need to print documents quickly then look for ones with higher print speeds.

DO YOU NEED TO FAX?

Some of our MFDs come with fax capability as standard and others offer fax capability as an option if you need it.

HOW MUCH ARE YOU PRINTING?

Think about how many pages you think you might print per month. Will it be 10,000 pages or less? Or a lot more than 10,000? Do you need to spread the load across more than one device?

Devices quote recommended monthly print volumes so choose the ones in-line with your requirements.

Having an idea of your monthly print volumes will then give you an idea of what you might print per year. Devices also quote machine lifetime volumes so you can then work out how many years a device might last given your required print volumes.

SECURITY

Konica Minolta offers extra print security options. bizhub SECURE protects data stored on your device. BitDefender provides anti-virus protection. Your device and its network connectivity can be a soft point of entry for a cyber attack, so it's advisable to secure your devices and any data stored or processed by them.

PRINT MANAGEMENT

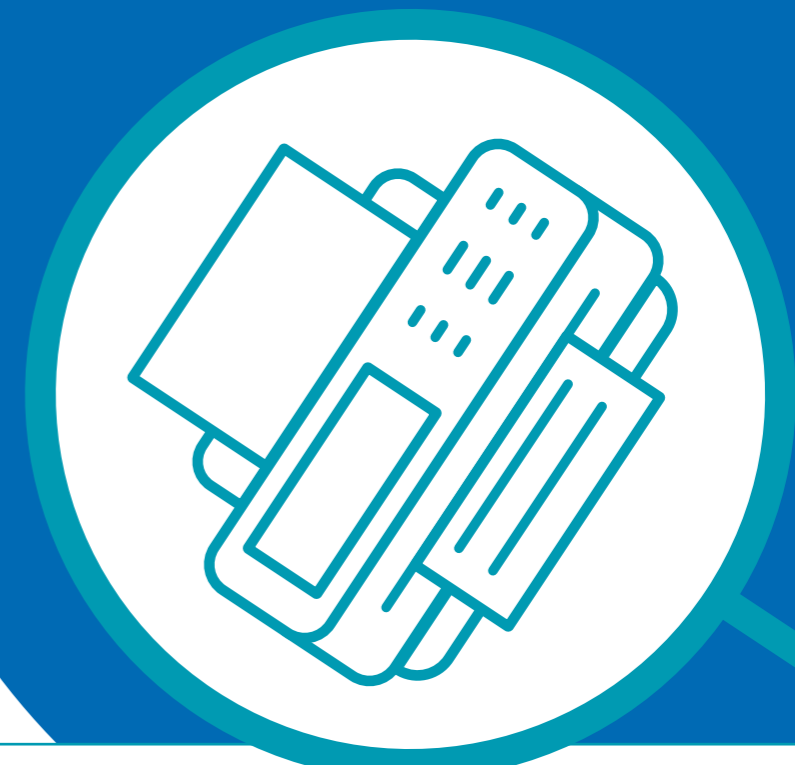
If you would like to use print management software to control print costs, secure user access to your devices and monitor usage, you'll need a device that can support this software.

MANAGED PRINT

If you want Konica Minolta to manage the devices for you, we will remotely monitor your solution so we can automatically send you replacement toner when you need it as well as take meter or print readings remotely (so your bills are automated as well as accurate). We will also book an engineer to visit if they detect there is a fault or predict one might occur. That way your device is always available to your users whenever they need it.

Now you have a better idea of the functionality you need from an MFD, the next page compares the functionality of all our i-Series devices so you can select the one that best suits your requirements.

i-SERIES DEVICES COMPARED



Konica Minolta i-Series Devices

| | | bizhub 4000i | bizhub 5000i | bizhub 4052i | bizhub 4752i | | bizhub C3320i | bizhub C3350i | bizhub C4050i | bizhub C3300i | bizhub C4000i | | bizhub C250i | bizhub C300i | bizhub C360i | bizhub C450i | bizhub C550i | bizhub C650i | | |
|-------------------------------------|---------|--------------|--------------|--------------|--------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------|--------|
| A4 Mono PPM | A4 Mono | 40 | 50 | 40 | 47 | A4 Colour | 33 | 33 | 40 | 33 | 40 | A3 Colour | 25 | 30 | 36 | 45 | 55 | 65 | | |
| A4 Colour PPM | | - | - | - | - | | 33 | 33 | 40 | 33 | 40 | | 25 | 30 | 36 | 45 | 55 | 65 | | |
| Can it scan? | | X | X | ✓ | ✓ | | ✓ | ✓ | ✓ | ✓ | X | | X | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Fax? | | X | X | Option | Option | | Option | Option | Option | X | X | | Option | Option | Option | Option | Option | Option | Option | Option |
| Paperweight GSM | | 60-200 | 60-200 | 60-216 | 60-216 | | 60-210 | 60-210 | 60-210 | 60-210 | 60-210 | | 60-210 | 52-300 | 52-300 | 52-300 | 52-300 | 52-300 | 52-300 | |
| Monthly Average Recommended Volume | | 5k | 10k | 7k | 7k | | 6.5k | 6.5k | 6.5k | 6.5k | 6.5k | | 6.5k | 16k | 25k | 33k | 40k | 50k | 53k | |
| Machine Lifetime Volume | | 300k | 600k | 440k | 440k | | 400k | 400k | 400k | 400k | 400k | | 400k | 1m | 1.5m | 2m | 2.4m | 3m | 3.2m | |
| bizhub Secure | | X | X | ✓ | ✓ | | ✓ | ✓ | ✓ | ✓ | ✓ | | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| BitDefender | | X | X | X | X | | ✓ | ✓ | ✓ | ✓ | X | | X | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Print Management Software | | X | X | ✓ | ✓ | | ✓ | ✓ | ✓ | ✓ | ✓ | | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Managed Print and Remote Monitoring | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | | | |