



KONICA MINOLTA

**90%**

**OF IT ENVIRONMENTS WE  
TEST HAVE SERIOUS IT &  
DATA COMPLIANCE ISSUES**

TAKE BACK CONTROL OF YOUR IT  
AND DATA BEFORE IT'S TOO LATE



# **DON'T LET YOUR IT & DATA RISKS GET OUT OF CONTROL**

**TAKE AN IT HEALTH CHECK & DATA  
COMPLIANCE ASSESSMENT**

Your IT & Data is the backbone & lifeblood of your business. Too many organisations are exposed to serious IT & Data vulnerabilities. For too many, they only find out, when it is too late.



# HOW GREAT ARE THE RISKS?

## 9 IN 10 HAVE SERIOUS IT & DATA VULNERABILITIES

Just over 90% of customer IT environments we tested last year had significant IT vulnerabilities as well as data compliance risks.

# 39%

OF UK BUSINESSES HAD A CYBER SECURITY BREACH LAST YEAR - COSTING THEM APPROXIMATELY £8.8 BILLION. GALLAGHER 2020

Our tests revealed, organisations of all sizes being routinely exposed to unacceptable levels of risk from serious IT vulnerabilities and data management weaknesses. Common vulnerabilities included shadow IT and unsupported systems or missing security patches through to failing back-ups and anti-virus applications. Worst still, sensitive and personal data wasn't being secured correctly despite the risks and the existence of simple measures for securing such data.

# 70%

OF BREACHES ORIGINATE FROM AN END POINT. 1 IN 4 SERVERS AREN'T PATCHED CORRECTLY IDC 2020

We consistently found serious IT and data risks irrespective of approach to IT Management. Risks associated with in-house IT were mostly linked to limited resource struggling to keep on top of IT management tasks or lacking specialist IT capabilities. In-house IT teams are increasingly looking to partners to fill these gaps. Data compliance issues involving the mis-handling of payment or personal information were rife despite assurances from IT that data was handled correctly.

Where IT was outsourced, we found instances of Managed Services Providers simply not completing essential IT management tasks inline with their service agreements.

## HOW GREAT ARE THE RISKS TO YOU, YOUR BUSINESS & YOUR CUSTOMERS?

IT failure and data losses can easily halt business operations, especially in today's remote working world. If the infrastructure or data can't be recovered quickly, operations can be severely impacted or halted permanently – ultimately putting the organisation itself at risk. This is before any consequences of reputational damage or regulatory fines are included.

# 60%

OF SMALL BUSINESSES FAIL WITHIN 6 MONTHS OF A BREACH

# 1

EITHER TEMPORARY OR PERMANENT SUSPENSION OF BUSINESS OPERATIONS IF YOUR IT OR DATA CAN'T BE RECOVERED

# 2

SERIOUS FINANCIAL PENALTIES OR LEGAL CONSEQUENCES FOR THE BUSINESS & DIRECTORS

# 3

REGULATORY CONSEQUENCES PREVENTING A BUSINESS OR DIRECTORS FROM OPERATING

# 4

IRREPARABLE DAMAGE TO BRAND & CUSTOMER PERCEPTIONS IN THE EVENT OF FAILINGS

## TAKE CONTROL OF YOUR IT & DATA TODAY BEFORE ITS TOO LATE

We developed a no-obligation formal assessment to help customers understand and protect their IT & data. We call it an IT health check assessment – what's more, its carried out by our experts and completely free of charge.

# 77%

OF IT MANAGERS SAY THEY ARE SPENDING SIMPLY TOO MUCH OF THEIR BUDGET JUST ON 'KEEPING THE LIGHTS ON' IDC 2020

# 360° ASSESSMENT OF IT RESILIENCE & DATA COMPLIANCE

DESPITE ASSURANCES TO THE CONTRARY, EVERY TEST UNCOVERED DATA COMPLIANCE ISSUES WHERE PERSONAL & PAYMENT INFORMATION WAS BEING INCORRECTLY HANDLED.

## WHAT IS AN IT HEALTH CHECK & DATA COMPLIANCE ASSESSMENT

It is a formal, data-driven assessment and 360° check of an organisations IT health, resilience and data compliance. If any issues are found we highlight them and make recommendations to protect your business and give you peace of mind.

It's delivered by our IT experts using a monitoring and management tool to analyse and detect issues. The results are interpreted by our experts and then they explain and present them back to you, highlighting any risks & recommendations. The assessment checks for risks & issues across the infrastructure layer such as servers, laptops, mobiles, network switches as well as the

operating system, application and even data layers. Additional checks or test parameters can be included on request.

Once the confidential findings are presented, the monitoring & management agent is removed unless the customer wishes to use our managed services - either way it's your choice.

## REASONS TO GET AN IT HEALTH & DATA COMPLIANCE ASSESSMENT



**Get a complete & independent assessment of your IT resilience & Data compliance**



**Start securing and protecting your IT & data before it is too late**



**Data-driven and expert led assessment of risks with recommendations**



**There's no cost & no obligations to take any services from us**



**Risks, issues & recommendations are presented & discussed with you during a post assessment**



**At the end, the monitoring & management agent is switched off or you can retain it as a managed service**

## WHAT IS CHECKED/ ASSESSED

- Unprotected sensitive data check -ie Payment Card Information (PCI) or Personal data that's not encrypted, where it's stored and a calculated potential liability
- Detection & status of connected assets/ devices - Servers, laptops, mobiles, switches & other devices
- Detection & status of Operating Systems - unsupported versions
- Security/ Critical software patch management
- Anti-virus install & update check
- Most frequent critical events - System, application and security logs. outages, performance checks, login fails
- Back-up service status check & recovery process check
- Key 3rd-party applications check ie patching
- Web filtering & email protection check
- Hardware Checks / Performance Monitoring - HDD Status, Memory Status , CPU utilisation
- 24/7/365 monitoring & alerts check
- Script automation check
- Network Port & access vulnerabilities
- Password Management check
- Additional parameters can be included on request

## SOME TYPICAL CUSTOMERS WHERE WE HAVE HELPED

### AN SHIPPING FIRM UNHAPPY WITH THEIR PROVIDER

We addressed vulnerable servers that had a range of issues including missing Anti-Virus protection & as well as shadow IT & failed back-ups.

### A REMOVAL FIRM WITH ADHOC IT SUPPORT.

We addressed unsecure & vulnerable end-user devices as well as data compliance issues with a total potential liability of £6,418,945

### A SMALL IT TEAM STRUGGLING TO KEEP ON TOP TASKS

We helped a a small IT team keep on top of essential IT tasks including patching assets as well as migrating a old server.



# TAKE CONTROL IN 4 STEPS WITH A TRUSTED PARTNER

# 15,000

IT DEVICES ACTIVELY  
MANAGED & MONITORED  
- UK & EUROPE

AUGUST 2020

## TAKE BACK CONTROL - EXPERT ASSESSMENT & RECOMMENDATIONS IN 4 STEPS

Sign-up to our no-obligation IT Health Check today and get an expert assessment of your IT health, resilience & data compliance in just 4 steps. Our experts will interpret the findings and present them back to you along with key risks and recommendations explained.

### WHY PARTNER WITH US?

We have 33 years delivering a broad range of IT services – from expert advice & assessments through to managed services & helpdesk support - for all forms of IT infrastructure, digital workplaces and IT operations.

A dedicated team of accredited experts for every IT challenge – from IT Analysts, IT Project Managers & Implementation engineers through to multi-tiered IT support agents

Our robust approach to managing change, transformation & support – from assessments & consultancy through to project managed implementation as well as continuous improvement & support.

We are UK-based, independent and partner with the leading IT technology providers including Microsoft, HP OEM, ServiceNow. We are a Microsoft Gold partner and have been for over 10 years.

# 4 STEPS

**1** CALL US OR BOOK IN YOUR HEALTH CHECK CONSULTATION ONLINE [HERE](#)

**2** A TECHNICAL CONSULTANT WILL SETUP & START THE ASSESSMENT WITH YOU.

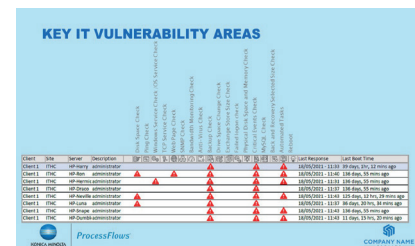
**3** THE CONSULTANT INTERPRETS THE DATA & PRESENTS FINDINGS, RISKS & RECOMMENDATIONS TO YOU.

**4** DONT NEED ANY SERVICES FROM US? - THE ASSESSMENT IS SWITCHED OFF. IT'S YOUR CHOICE

## BOOK YOUR ASSESSMENT HERE AT

[www.konicaminolta.co.uk/IThealthcheck](http://www.konicaminolta.co.uk/IThealthcheck)

## SAMPLE SLIDES FROM A TYPICAL RESULTS PRESENTATION



SUMMARY OF CONCERNS & RECOMMENDATIONS		
ISSUES IDENTIFIED	ISSUES / ACTIONS	LEVEL
Windows 10 Pro (19H2) - KB4570430	Security / Windows 10 Pro (19H2) - KB4570430	HIGH
Adobe Reader (2020.001.20072) - KB4570430	Security / Adobe Reader (2020.001.20072) - KB4570430	HIGH
Network Configuration - Firewall Rules	Network / Network Configuration - Firewall Rules	MEDIUM
Security Policies - Password Complexity	Security / Security Policies - Password Complexity	LOW
Physical Security - Access Control	Physical / Physical Security - Access Control	LOW
Disaster Recovery - Backup Schedule	Disaster Recovery / Disaster Recovery - Backup Schedule	LOW
Compliance - GDPR Requirements	Compliance / Compliance - GDPR Requirements	LOW

OVERALL IT & DATA RISK ASSESSMENT	
IT Vulnerability by Severity	Data Risk by Type
<b>FAIL</b> Vulnerability Count by Severity High: 2, Medium: 1, Low: 1 Total: 4	<b>FAIL</b> Data Risk Count by Type Confidential: 1, Sensitive: 1, Public: 1 Total: 3
Potential Liability: £1,267,687 Potential Liability: £1,267,687	Potential Liability: £1,267,687 Potential Liability: £1,267,687

Gold  
Microsoft Partner



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KONICA MINOLTA

Giving Shape to Ideas