



KONICA MINOLTA



FOCUS ON INNOVATION, NOT HARDWARE

**WITH KONICA MINOLTA
HARDWARE AS A SERVICE**

Your organisation needs to keep pace with the most modern technology in order to sustain a competitive edge. However, you may not have the resources, funding or time to implement the latest technology changes – especially hardware. So you continue to rely on outmoded hardware, with the underlying threats to performance, availability and security. It's time to rethink your hardware strategy.

Giving Shape to Ideas



“For a predictable, monthly fee you free up your IT staff to focus on more strategic initiatives”

The Konica Minolta IT Hardware as a Service solution manages the procurement, installation, maintenance and support of your hardware, removing the burden from your IT resources. For a predictable, monthly fee you free up your IT staff to focus on more strategic initiatives, like innovation and growth, with the assurance your hardware is in trusted hands.

The Konica Minolta service supports all hardware assets – from printers to computer peripherals – to predefined service level agreements and flexible engagement terms.

IT HARDWARE AS A SERVICE BENEFITS

- Reduces capital expense: Predictable Opex-based monthly costs
- Increases innovation: Free up resources from hardware procurement and support to innovation
- Eliminates obsolescence: Cutting-edge hardware and the most recent upgrades
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- Optimises operations: Monitoring and management of hardware to ensure smooth running
- Delivers uninterrupted service: 24x7x365 remote monitoring and support
- Increases security: Upgrade to the latest hardware for security reasons

KEY FEATURES INCLUDE



Remote monitoring and management of your assets with real time notifications of any abnormalities



Backed by SLAs and our fully ITIL-aligned service platform



Provision of all hardware assets from printers, to computer peripherals with flexible engagement terms

LET'S TALK

Contact us to find out how Konica Minolta can support, protect and optimise your business today and in the future:

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